

How to increase profitability with modern commercial control

Construction firms are relying on outdated processes that drain profits from every project, without fail.

But the right digital tools help you understand your real-time performance, giving you time to focus on increasing profitability.

80% of large projects are over budget ¹

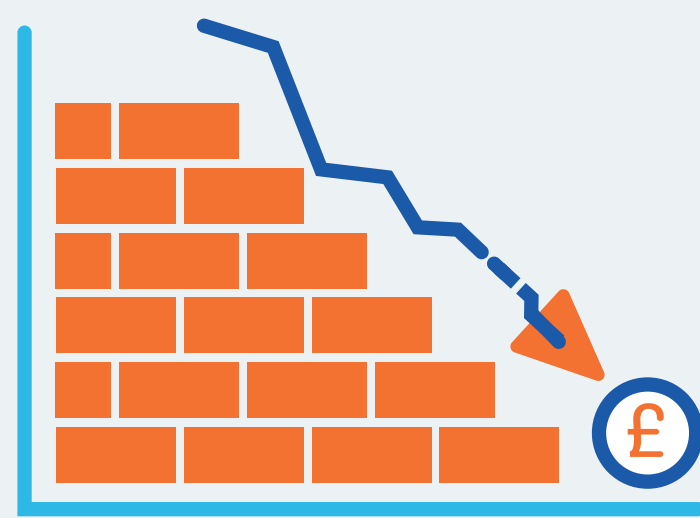
20% longer to finish large projects than scheduled ¹

COSTS MANAGEMENT

Commercial teams are struggling to perform essential functions of their roles, and it's draining value from the project



Highly skilled people are wasting time rekeying data into multiple systems



Thousands of pounds lost every month because of incorrectly allocated plant



CVRs can take weeks to produce and fail to report on real-time costs

Companies are struggling to maximise productivity, and it's draining value from the project

Electronic invoicing



80%

savings: electronic invoices are captured at source and imported into the system

Efficient Subcontract and Plant Ordering



90%

savings: order everything inside the system

Instant Performance Reporting



75%

savings: view real-time data inside the system, with instant reporting

QUANTITY SURVEYING

Qs are losing time every month on outdated processes, and it's dragging their focus away from driving profitability. On average



60%

of time lost rekeying data into spreadsheets



25%

of time lost managing subcontractors inside spreadsheets

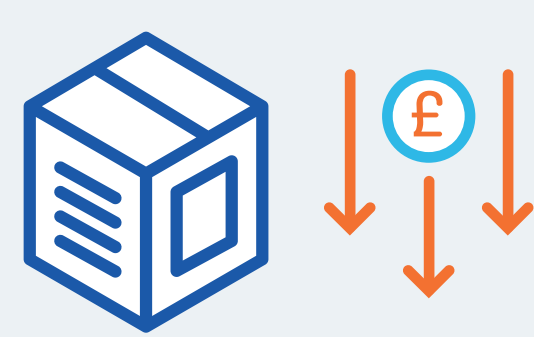


31%

of time lost creating CVRs in spreadsheets

But the right digital tools give your commercial team their time back, enabling them to concentrate on increasing profitability

Improved Work Management on Average



100%

savings - commercial data stored in a central database, removing the need to rekey data

Automated Valuation Management



90%

savings - valuations generated inside the software with full breakdown against an estimate

Simplified Subcontractor Management

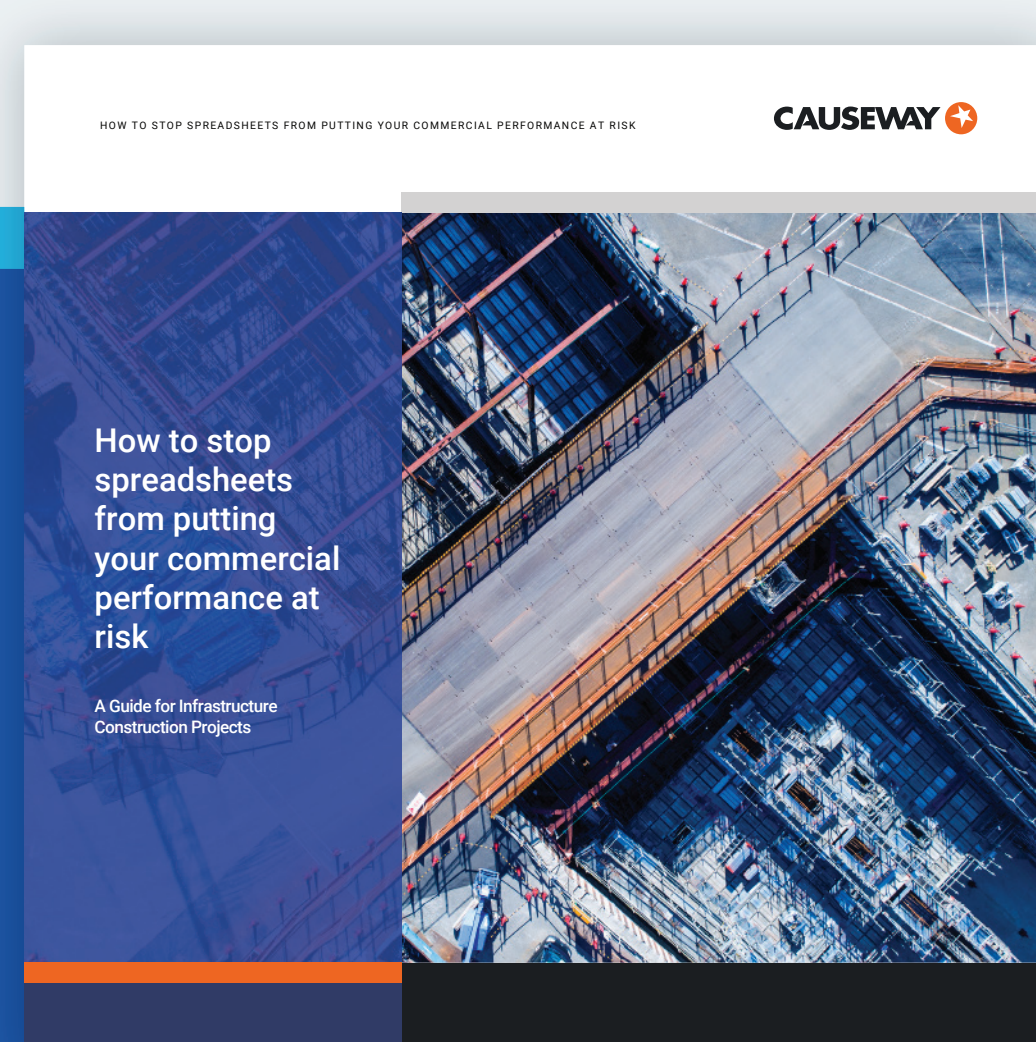


80%

savings - subcontractors approved and managed inside the software

Many construction companies still rely on spreadsheets to manage project costs. But they might be putting you at risk, read our guide to find out how you can mitigate it.

causeway.com/cost-control



* percentages based on average times PER TASK calculated from customer intelligence and internal research

1: Imagining construction's digital future, McKinsey (<https://www.mckinsey.com/business-functions/operations/our-insights/imagining-construction-digital-future>)